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Group Purchasing by Innovatix

We offer differentiated, high-quality group purchasing and consultative services to a national membership. We help members maximize their overall financial performance by providing the resources and educational support needed to enhance the delivery of quality patient care.

President & CEO: John P. Sganga, FACHE

Founded: 1993

Employees: 160

Stock Symbol: Private Company

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New York, NY 10019

Website: Innovatix.com



Company Background

Innovatix is the nation's leading non-acute care group purchasing organization. We are committed to providing individualized purchasing, business, and supply chain solutions to over 17,000 members in the U.S. and Puerto Rico. We are dedicated to conducting our business with the utmost integrity and transparency.

Product Overview

Innovatix offers one of the most extensive, competitive purchasing portfolios available today. We provide members access to a \$45 billion purchasing portfolio comprising over 2,000 contracts through 1,000-plus suppliers.

Members can save on:

- Brand Name & Generic Pharmaceuticals
- Vaccines, Blood Products & Medical Supplies
- Capital Equipment
- Facility Maintenance & Construction
- Laboratory Supplies & Services
- Medical Nutrition/Enteral Products
- Office & IT Supplies
- Cellular Voice & Data Services
- And more

Key Business Partners

Innovatix is 50% owned by Premier, one of the nation's largest acute care group purchasing organizations. Our relationship with Premier allows our members to access some of the same discount pricing that was typically only available to the nation's largest acute care institutions. In addition, we have negotiated exceptional pricing and advantageous purchasing terms directly with vendors and manufacturers in order to cater specifically to the markets we serve.

Features & Options

In addition to helping our members save money, Innovatix strives to provide the best customer service in the industry through internal and external account managers. We also offer many complimentary value-added services, including:

Innovatix.com

Members have 24/7 access to complete account information, the latest pricing on supplies and pharmaceuticals, industry news, and real-time data reporting technology.

Innovatix Educational Institute

Each month, Innovatix offers free accredited Continuing Education (CE) opportunities. Members can take advantage of these learning sessions without leaving their facilities.

Government Affairs

Innovatix retains the services of a Washington, D.C.-based advocacy group dedicated to keeping members up-to-date on legislative news.

Clinical Experts

Innovatix staff includes clinical pharmacists and physician consultants who provide members with best practices, disease state management information, formulary management, and medication error reduction suggestions.

Insight Magazine

This publication gives members industry news, clinical reviews, contract updates, products highlights, and more. Each issue contains an accredited Continuing Education course.

Markets Served

Infusion, specialty, long-term care, retail, combo shop, and mail order pharmacies; senior living facilities; behavioral healthcare facilities; independent oncologists; K-12 schools; and building management companies.

Ordering Information

Membership is FREE. Join today by calling (888) 258-3273 or email Innovatix@innovatix.com.