

WAY 13

OneCheck Select by Return Solutions Optimizes Expired Product Returns

One check. More choices. Reclaim time spent tracking expired product return credits with Return Solution's OneCheck Select so you can focus on what matters most – your customers and your business. Receive a single check, for all credit due through OneCheck Select, in as few as 30 days.

President & CEO: Michael Ayres

Founded: 1992

Employees: 50

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Website: www.drugreturns.com



Company Background

Return Solutions was founded in 1992, and in 1998 became the first expired product returns company to begin issuing credit in checks directly to our customers. Since then, we've processed more than 100,000 returns and over \$700 million in credit. We are one of the most trusted reverse distributors in the industry with over 20 buying groups representing 20,000+ pharmacies across the country recommending us to their members.

Product Overview

Reclaim time spent tracking expired product return credits with Return Solution's OneCheck Select so you can focus on what matters most – your customers and your business. Receive a single check for all credit due through OneCheck Select within your choice of 30, 60, or 90 days. The time it takes to reconcile estimated versus received credit is significantly reduced with manufacturer credit values listed directly on the check stub. Our dedicated credit management team ensures that our pricing is as accurate as possible – customers' actual credit received is on average within 2% of our estimate. The fee is an all-inclusive percentage of returnable credit value and covers shipping, CII-CV processing, destruction of non-returnable items, and extensive reporting.

Service Options

■ **On-Site Service:** Let our experienced representatives take care of your entire return from start to finish. Your dedicated service representative will spend 2-3 hours scanning your prescription shelves for outdated items. Outdated merchandise is scanned into our proprietary software and your rep provides you with a complete inventory and credit estimate the day of your service. All items are boxed and sealed, and a FedEx pickup is scheduled for the next business day. Additional benefits include: consultation regarding items with recently released generic equivalents, collection of Schedule II-V items and issuance of all necessary documentation, and collection of recalled items.

■ **Mail-In Service:** Do your returns on your own schedule by using our online portal to create returns, inventory items, and print return forms and prepaid UPS shipping labels. Simply scan the bar code or enter the NDC and the drug information will populate. You can keep a

running inventory until you're ready to ship your items; your list saves automatically. When you're ready, submit your return and we'll mail out a DEA 222 form if you are sending us Schedule II items. Print your prepaid shipping labels and give your boxes to any UPS driver. As soon as we process your return you'll be able to view your inventory and credit estimate online.

■ **Destruction Service:** We provide a safe, simple, and compliant manner for compounding pharmacies, doctor's offices, manufacturers, and distributors to dispose of unwanted and unsaleable products. Items are transported to an EPA approved, waste-to-energy incinerator where destruction is witnessed by at least two employees. Any hazardous waste is transported and destroyed by EPA licensed firms.

Online Reporting & Analysis

Our newly updated customer portal allows you to view your complete returns history with data down to the NDC level for every return we process for you. The dashboard shows your most recent return, a return history, and a snapshot of trends in your returnable versus non-returnable products. You can print or export return reports, controlled substance reports, proof of destruction, and copies of our checks. You can also manage any direct manufacturer credits or request us to track those for you if you aren't sure you have received them.

Additional Product Lines

MedCollect by Return Solutions provides simple, cost-effective, and compliant disposal of unused consumer prescription medications. Medication take-back receptacles help fight prescription drug abuse, prevent accidental poisoning, and protect the environment with waste-to-energy destruction. Installing a collection receptacle drives traffic to your pharmacy and displays your commitment to the health and safety of your community through responsible drug disposal. MedCollect offers two sizes of collection cabinets and provides you with everything you need for compliant collection and disposal.

Markets Served

Return Solutions serves all 50 states with our mail-in service and 90% of the U.S. population with the on-site option. We specialize in retail pharmacy but also provide service to hospitals, long-term care facilities, government clinics, doctor's offices, surgery centers, and animal health facilities.

Ordering Information

To learn more about how Return Solutions can help decrease time spent on returns and maximize your expired product credit, please call (865) 777-4588 or email newaccount@drugreturns.com. You can also visit our website at www.drugreturns.com for additional information or to create an account.