

WAY

16

# Pharmacy Group Purchasing by Innovatix

Innovatix offers differentiated, high-quality group purchasing and consultative services to a national membership. We help members maximize their overall financial performance by providing the resources and educational support needed to enhance the delivery of quality patient care.

**President & CEO:** John P. Sganga, FACHE

Founded: 1993

Employees: 130

Stock Symbol: Private Company

Toll-free Phone: (888) 258-3273

Fax: (646) 638-2641

Address: 555 West 57th Street, 12th Floor  
New York, NY 10019

Website: [www.Innovatix.com](http://www.Innovatix.com)



## Company Background

Innovatix, the nation's leading non-acute care group purchasing organization, is committed to providing unparalleled purchasing and supply chain solutions to our members nationwide. Using an array of services specifically designed for the needs of your industry, our membership-driven organization is helping nearly 10,000 pharmacies throughout the United States achieve substantial savings.

## Product Overview

Innovatix offers one of the most extensive, competitive purchasing portfolios available today. We provide members access to a \$43 billion purchasing portfolio comprising over 2,000 contracts through 1,000-plus suppliers.

### ■ Members Can Save On:

- Brand Name and Generic Pharmaceuticals
- Vaccines, Blood Products and Medical Supplies
- Rx Support Services
- Capital Equipment
- Facility Maintenance and Construction
- Laboratory Supplies and Services
- Medical Nutrition/Enteral Products
- Office and IT Supplies
- Cellular Voice and Data Services
- And more

## Markets Served

Infusion, specialty, long-term care, retail, combo shop, and mail order pharmacies; senior living facilities; behavioral healthcare facilities; independent oncologists; K-12 schools; and building management companies.

## Features & Options

In addition to helping our members save money, Innovatix strives to provide the best customer service in the industry through internal and external account managers. We also offer many value-added services including:

### ■ Innovatix Educational Institute

Each month, Innovatix offers free accredited Continuing Education (CE) opportunities. Members can take advantage of these learning sessions from the convenience of their own computers.

### ■ Government Affairs

Innovatix retains the services of a Washington, D.C.-based advocacy group dedicated to keeping members up-to-date on legislative news.

### ■ Clinical Experts

Innovatix staff includes clinical pharmacists and physician consultants who provide members with best practice studies, disease state management information, formulary management, and medication error reduction strategies.

### ■ Innovatix Specialty Pharmacy Management (ISPM)

In 2013, Innovatix launched a specialty pharmacy management program that offers customized, strategic solutions for retail pharmacies interested in serving specialty patients.

## Key Business Partners

Innovatix is 50% owned by Premier, one of the nation's largest acute care group purchasing organizations. Our relationship with Premier allows our members access to discounted pricing that is typically only available to the nation's largest acute care institutions. In addition, we have negotiated exceptional pricing and advantageous purchasing terms directly with vendors and manufacturers in order to cater specifically to the markets we serve.

## Ordering Information

Membership is FREE. Join today by calling (888) 258-3273 or e-mail: [info@innovatix.com](mailto:info@innovatix.com)