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# Letco Helps Compounders Stay in Control of Their Pharmacies' Supply Needs

Letco Medical understands how to help pharmacies compound with confidence. Their robust portfolio includes a full range of controlled APIs, with simple paperless ordering available, along with value-added services to support your pharmacy.

**President & CEO:** Doug Bowman  
**Founded:** 1993  
**Employees:** 100+  
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 Decatur, AL 35601  
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## Company Background

Since 1993, Letco Medical has built a reputation as one of the most innovative companies in the compounding industry.

An employee-owned company with locations across the U.S., Letco is the supply partner of choice for profit-conscious compounding pharmacies. With a dedicated focus on the compounding market and an unsurpassed record in quality assurance, Letco provides a wide and comprehensive portfolio of top-quality chemicals, compounding supplies, and equipment.

Their extensive catalog and complementary programs and services have been designed to serve the needs of compounding pharmacies today, tomorrow, and into the future.

Letco is focused on unwavering quality, exemplified by the company's industry-leading quality control procedures and an unparalleled record with the FDA.

- FDA-registered cGMP facility with VAWD accreditation.
- Committed to an ethical standard that begins and ends with quality.
- The solutions provided, and operations to provide them, push Letco towards perfection.
- Letco's commitment to every customer is to provide the highest level of service.

## Product Overview

Letco's product line includes hundreds of chemicals and APIs covering a broad range of therapeutic categories as well as supplies, equipment, capsules, and pre-made topical bases.

An extensive range of dosage forms and delivery systems are available including topicals, injectables, liquids, transdermals, inhalation, oral solids, and controlled-release.

Paperless ordering is available for schedule II chemicals, which are exclusively sourced from manufacturers in the U.S.

## Programs & Services

In addition to safe and consistent chemicals, bases, and supplies, Letco provides a wide array of services to serve compounders' growing needs.

- **Compounding Support Services:** Provided to customers at no additional charge — you're covered for pharmacy consultation, formulas, formulation support, lab design, USP <800>, and a variety of other expert technical support.
- **Education Value Program:** Save up to 60% on continuing education thanks to Letco's partnership with the American College of Apothecaries to provide hands-on training at a great value.
- **Quality Savings Program:** Save up on laboratory services and testing costs with Letco's exclusive partnership with ARL Bio Pharma, the nation's leading analytical laboratory.
- **Regulatory Solutions Program:** Get expert regulatory consulting and deliverables, including USP readiness assessments, customized SOP libraries, and more.
- **Financial Services Program:** Finance 100% of the cost of the equipment with flexible payment programs to suit your business.
- **ValueVue:** A proprietary process to assess your pharmacy's purchasing efficiency, so you can save up to 30% on compounding purchases.

Letco takes pride in delivering the products, services, and support needed to meet today's challenges, and they are equally committed to facing the future as your trusted partner.

With complete dedication and focus on customers, Letco is the ideal partner to help you take full advantage of significant profit opportunities and fill all of your compounding pharmacy's needs.

## We're Letco. Let Us Help.

For more information, visit [letcomed.com](http://letcomed.com)