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Improve Patient Outcomes While Increasing Pharmacy Profitability — With RMS' Newest Integration

RMS is proud to announce our latest innovation — a robust integration with Ortho Molecular Product's Digital Replete Program — designed to help patient health and store bottom lines!

CEO: Brad Jones
Founded: 1998
Employees: 40+
Stock Symbol: Privately held
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Retail Management Solutions
The industry leader in pharmacy point-of-sale innovation

Company Background

Retail Management Solutions is the industry leader in point-of-sale technology for retail and outpatient pharmacy. Specializing exclusively in pharmacy, RMS' solutions have become the industry standards, now interfacing to over 25 different pharmacy management systems. We have installed more POS systems in independent and institutional pharmacies than any other company.

Our POS solutions are completely scalable, ranging from small form-factor computers and all-in-one touch screen systems to EvolutionPOSv2™, the first mobile, handheld unit designed for pharmacy use.

RMS offers a full suite of retail applications, and provides seamless store management, customer management, inventory control management, and back office management.

Security and compliance are paramount, and our pharmacy proven solutions systems have built-in safeguards. Redundant storage, encrypted communications, and certified payment mechanisms ensure protection and confidence.

You can count on us for prompt service in all 50 states, 24 hours a day, seven days a week. We are a privately held company, with employees throughout the country — pharmacy technology professionals with hundreds of years of combined experience.

Product Overview

Many commonly prescribed medications are known to cause nutrient depletion. Nearly 50% of all adults take at least one prescription medication and many of these medications often lead to depletion of critical nutrients in the body.

These nutrient depletions usually come on slow and develop over time — it may take months or years. For example, a patient may start on a statin and six months later they experience muscle weakness or muscle pain. This could very likely be from a depletion of CoQ-10.

Your independent pharmacy plays a central role in patient care and is in the best position to assess these potential nutrient depletions and discuss options with patients. Talking to your patients about nutrient depletion is a win-win for the patient and the pharmacy.

The Digital Replete Program is all about giving the pharmacist and the pharmacy staff a tool to initiate a good conversation about these potential drug-induced nutrient depletions and offering the useful information about the following:

- The nutrient being depleted.
- The role of the nutrient in the body.
- The recommended supplement to alleviate or avoid the nutrient depletion.

RMS' Solution

This program is fully integrated into all of RMS's Point-of-Sale systems and brings this useful information right to the point-of-sale when the prescription is being picked up.

The RMS interface is simple, yet intuitive. When you scan a prescription at the POS station, your clerk or pharmacy tech may be alerted that certain medications in the prescription may deplete the patient of certain critical nutrients. The information can be printed and given to the patient for their information, or used as points of discussion with the patient or care giver. The pharmacy staff then can suggest certain supplements to the patient to offset these negative side-effects.

Learn more at: www.rm-solutions.com/ortho.



Is Your POS Helping You? ...

- Retain and grow your customer base?
- Make informed business decisions?
- Plan strategically for the future?
- Improve your store and team's efficiency?

Key Customers

Client Base: More than 1,000 pharmacies rely on RMS systems.

Additional Information

Check out our blog at www.rm-solutions.com/blog for intriguing content and tips on independent retail pharmacy technology, store management, and merchandising.