



# PharmaLink – Pharmaceutical Returns Leads in Transparent Compliance, Customer Service, and Credits

PharmaLink is a nationwide top-tier reverse distributor providing ethical and transparent pharmaceutical returns including compliant disposal and optimized credit services to pharmacy, hospital, and institutional customers since 2000.

**President & CEO:** Hilmer H. Beckers

Founded: 2000

Employees: 120

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Largo, FL 33777-1350

Website: [www.pharmalinkinc.com](http://www.pharmalinkinc.com)



## Company Background

Founded in 2000 and based in the Tampa Bay Area of Florida, PharmaLink is the nation's premier pharmaceutical returns provider for disposal and return credits. PharmaLink's years of expertise insures total compliance in safely removing expired, damaged, and unwanted pharmaceuticals from pharmacies, hospitals, and institutions, as well as servicing top tier drug manufacturers. Using a responsible, compliant, and innovative approach to pharmaceutical return and disposal services, PharmaLink is creating solutions for pharmacies and other supply chain partners thereby increasing their value and business profitability. Our only business is pharmaceutical returns processing and the motto we live for is "Returns Made Simple!"

## Product Overview

As the nation's premier pharmaceutical reverse logistics and disposal provider PharmaLink offers both on-site and mail-in return services for expired pharmaceuticals. From a reverse logistics perspective, PharmaLink provides to their customers a comprehensive yet easy-to-use customer portal for reporting and tracking of all returns and credits. Our intuitive user interfaces are backed by a powerful enterprise infrastructure which produces accurate tracking with useful analytics to help our customers optimize their purchasing decisions adding profit to their bottom line. PharmaLink excels at returning this profit to our customers while adhering to stringent regulatory guidelines at the state and federal level.

No matter what our customers particular healthcare area, PharmaLink has the in-depth experience and capability to provide a total solution to your pharmaceutical returns and disposal.

## Features & Options

- Returns
- Credit Reconciliation
- Recalls
- Pharmaceutical Disposal
- Quarterly Business Reviews

## Product Specifications

- Complete On-Site and Mail-In Services Nationwide
- Corporate Reporting for Multi-Location Operations
- Secure and Compliant Shipping
- Access to our Web Inventory Application
- Pre-Paid Shipping
- Return Processing Reports and Analytics
- Identification of Credit Eligible Items
- Complete Processing and/or Disposal of Controlled Substances (Schedule II-V)
- Return Preparation and Support
- Witnessed Incineration of Non-Returnable Product
- Complete Customer Service
- Waste Characterization of all Non-Returnable Products According to Regulatory Standards
- Certificate of Disposal (CODs)
- Complete Technical Support

## Markets Served

Hospitals and Clinics; Manufacturers; Wholesalers/Distributors; Supply Solutions; Retail Pharmacies; Independent Pharmacies; Specialty Pharmacies; Chain Pharmacies; Contract Pharmacies; Long Term Care Facilities (LTC); Mail-Order Pharmacies; Infusion Pharmacies

## Trade Shows/Meetings Attended

Alabama Pharmacy Association; Healthcare Distribution Alliance (HDA); Managed Health Care Associates, Inc. (MHA); Integrated Delivery Network (IDN) Summit; Asembia Specialty Pharmacy Summit; Health Connect Partners, Inc. (HCP) Spring; Healthcare Distribution Alliance (HDA); Premier's; Cardinal Health; National Association of Chain Drug Stores (NACDS); Integrated Delivery Network (IDN) Summit; Health Connect Partners, Inc. (HCP) Fall; Indian Pharmacists Association of California; Healthcare Distribution Alliance (HDA); American Pharmacist Association; American Society of Health-System Pharmacists (ASHP)

## GPO Affiliations

Premier; Apexus; Amerinet; INV; Med Assets; MHA; PBI; PDM; Asembia; VAIP; CKAPHA; GAIP

## Ordering & Pricing Information

Contact us to schedule an appointment with a PharmaLink Representative.