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# HBS Pharmacy Software and Technology Solutions

The smart choice in pharmacy software since 1981.

Founded: 1981  
 Employees: 90+  
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## Company Background

Health Business Systems (HBS) delivers market-driven software and technology products to support all channels of pharmacy — retail, institutional/nursing home, and mail order/central fill — to help run their business efficiently, while maximizing their bottom line. Today, HBS continues to evolve as a leading pharmacy software provider with over 1,500 clients nationwide, including Bermuda and Puerto Rico. Recognized for innovative product offerings, expertise, and exceptional service, HBS is committed to developing cutting-edge technologies, unique functionality, and unparalleled products.

HBS is a leader in pharmacy software because it delivers more than software. HBS' unique position in the marketplace, offering applications for all facets of pharmacy, enables HBS to bring added value to each pharmacy. Starting with a solid foundation — HBS' pharmacy software — each technology suite offers options designed to enhance the productivity of any pharmacy.

## Product Overview

■ **Software:** HBS offers intuitive pharmacy software systems that simplify dispensing and productivity for timely and accurate prescription processing. With active users nationwide, HBS' software systems set new standards of excellence in the fields of pharmacy practice and care.

■ **Solutions:** HBS offers a variety of industry-proven solutions specifically designed to best support your pharmacy business needs. HBS' suite of solutions is designed to enhance the productivity of any pharmacy operation, yet provide your patients with a personal experience they expect of your pharmacy.

■ **Advantages:** HBS partners with its clients by providing value-added options that impact their bottom line by increasing store revenue and decreasing your operational expenses. By working with industry leaders, HBS Advantage Programs offer the best-in-class, value-added options for your pharmacy.

■ **Interfaces:** HBS interfaces with wide range of third-party products (e.g. automation, delivery, EMR, hospital interfaces, IVR, POS, and wholesalers, etc.) to enhance your pharmacy operations. For a full list of interfaces, please visit our website or contact HBS.

■ **Supplies:** Finding a reliable vendor to provide labels, forms, and toner can be a hassle. As a full service provider, HBS can provide you with the right supplies commonly used with your HBS system. So why go anywhere else when HBS' prices are competitive and guaranteed to work with your HBS system?

■ **Hardware:** No one opens a pharmacy because they love computers. As a pharmacy owner, you need to be focused on providing excellent care to your patients, rather than worrying about computer equipment. Let HBS be your back-end IT support and provide you with equipment built for pharmacies.

■ **Services:** Finding the time and staff to support many in-house services can be time consuming and take away from your real responsibility — providing the best patient care! HBS offers a variety of services programs that take away the heavy-lifting and deliver the support when and where it's needed most.

■ **Support:** Why offer great pharmacy technology products that are not backed by a high-level of service? If you spend too much time dealing with your software vendor — time you would rather spend with your loyal customers — then learn about the personal service you should expect from the right partner.

## Testimonials

*"HBS as a company are excellent to work with. Customer service is top notch with any problems. Sales staff are polite and honest!"*

— Robert Burton, Pharmacist/Owner at Vicco Prescription Center

*"I have used the HBS system for 10+ years. The software is easy-to-learn and use. You can add patient and doctor notes or comments in multiple screens to notify you when bringing up either the doctor or patient information. Anytime I have had to contact customer service regarding a problem or a new software requirement, it is handled in a professional manner and the customer service team is exceptional."*

— Nancy Scanlon, Pharmacist in Charge at Hunterdon Regional Pharmacy

*"I would highly recommend this product ... we have been with them 20+ years and have had great customer support every time we call."*

— Ray Sprout, Owner at Sprout's Drug Store

## Ordering Information

If you're looking for a replacement or new pharmacy system, expand your search with HBS. Learn how HBS continues to deliver market-driven technology that supports all channels of pharmacy to help create in-house efficiencies, and focus more on direct patient care.