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UltiCare® Premium Needles with the UltiGuard® Safe Pack by UltiMed, Inc.

UltiMed combines premium quality needles and an approved sharps container all in one system.

CEO:	Tom Erickson
Founded:	1989
Employees:	75 - 100
Stock Symbol:	Private Company
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Company Background

UltiMed, Inc., headquartered in St. Paul, Minnesota, manufactures diabetic drug delivery and specialty safety syringe devices, including insulin syringes, pen needles and specialty safety syringes for domestic and international markets. The company owns and operates two state of the art medical device-manufacturing facilities in the U.S. and abroad. UltiMed has a wide range of global business partners to assist in bringing its broad spectrum of medical products to customers around the world.

UltiMed is a leader in safe needle disposal, and offers their full-line of diabetic insulin syringes and pen needles in a patented UltiGuard® safe pack. The exclusive packaging style combines premium quality needles and an approved sharps container all in one system.

Product Overview

UltiMed is committed to providing premium quality needles that perform as well as the leading brand at a more affordable price. UltiCare® needles feature a triple bevel tip for easier insertion, are electromagnetically polished for a smooth finish, and silicone coated for added patient comfort. Our needles are rigorously tested, and independent tests confirm they are just as comfortable as the leading brand. UltiCare pen needles are available in a 50-count box or 100-count UltiGuard® in a variety of sizes that include: 6MM x 31G, 8MM x 31G or 12.7MM x 29G. The unique design of the UltiGuard safe pack combines premium quality needles and a sharps container all in one system. It helps ensure proper disposal of used needles and reduces the incidence of accidental needle sticks without having to purchase a separate sharps container. The UltiGuard adds patient value, not cost. It's like giving your customers a free sharps container with each prescription refill.

Features & Options

UltiCare pen needles are universal and may be used with Type A compatible diabetes pen delivery systems.

Additional Product Lines

UltiCare Insulin Syringes, Safety Syringes, and a full-line of VetRx pet diabetes care products.

Markets Served

All retail pharmacies, including chain pharmacies, independent community pharmacies, hospitals, and medical clinics.

Trade Shows / Meetings Attended

UltiMed attends the following trade shows on an annual basis:

ECRM Home Health Care, ECRM Health Management, AADE, NCPA, Cardinal RBC, McKesson, AmerisourceBergen, APIC, AHCA, HIDA

Ordering Information

UltiCare products are widely distributed throughout the U.S., and Canada and are carried by all major wholesalers including, Cardinal Health, McKesson, and AmerisourceBergen, and are also available through most regional wholesalers.

