

WAY 3

Capture More Scripts with Outpatient Bedside Discharge with RMS EvolutionPOS

Increase outpatient pharmacy revenue and patient compliance while reducing readmission rates and Medicare fines with EvolutionPOS!

CEO: Brad Jones
Founded: 1998
Employees: 40+
Stock Symbol: Privately held
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Company Background

Retail Management Solutions is the industry leader in point-of-sale technology for retail and outpatient pharmacy and is the only POS supplier specializing strictly in pharmacies. Having installed more POS systems in the independent and institutional pharmacy markets than any other company, RMS systems have become the industry standard.

For outpatient pharmacies, we provide a seamless front-to-back transaction and information platform. Security and compliance are paramount, and our robust systems have built-in safeguards. Redundant storage, encrypted communications and certified payment mechanisms ensure protection and confidence.

You can count on us for prompt service in all 50 states, 24 hours a day, seven days a week. We are a privately held company, with employees throughout the country — pharmacy technology professionals with hundreds of years of combined experience.

Product Overview

Outpatient pharmacies should have a growing role in the health of your discharged patients, but seemingly most hospitals capture a small portion of their patient discharge prescriptions. The consequences of this include reduced patient compliance, elevated risk of recurrence and readmission, and lost revenue.

EvolutionPOS helps hospital pharmacies participate more proactively in the discharge process.

Delivering the prescription to the patient bedside offers convenience for patients and their family members. EvolutionPOS is easy to use, and it places all the register functions in your hands. The mobile, handheld unit communicates immediately, wirelessly and securely with your POS server. A single device accomplishes the customer check-out, including:

- Customers sign on EvolutionPOS for all signatures traditionally captured at your POS (HIPAA, Prescription, Credit Card, etc.).
- Print receipt on the spot.
- Swipe their credit card at the time of delivery.
- Processing payments, including FSA/HRA cards.
- Real time communications with store POS for transaction and signature look up.
- Documenting pharmacist counseling.

EvolutionPOS for Pharmacy is based upon the success of our industry-leading POS offerings, Star-Plus, Star-Lite and Star-Link for enterprises with multiple locations. All are designed specifically to enable pharmacists and their staff members to provide excellent and efficient patient service.

Features & Options

EvolutionPOS capabilities include:

- Taking advantage of our 25+ dispensary system interfaces, the most in the industry!
- Barcode scanning of prescriptions and merchandise.
- Locating all available prescriptions for the patient.
- Capturing electronic signatures real-time.
- Swiping FSA/HSA benefit cards with real-time verification of funds.
- Tendering options include debit/credit, cash, check and house charge.

Management capabilities include:

- Employee payroll deduction integration.
- OTC Inventory management and wholesaler ordering right from the handheld.
- Custom report builder to help understand the business.



Additional Product Lines

Star-Lite; Star-Plus; Star-Link for real-time multi-location communication.

Key Customers

Client Base: More than 1,000 pharmacy customers rely on RMS POS solutions.