



Letco Helps Compounding Pharmacies Stay Compliant and Profitable

With changing regulations and an evolving market, Letco Medical understands the need for a new approach to compounding. They believe in truly partnering with pharmacies, not just as a supplier, to help you take full advantage of your profit potential.

President & CEO: Doug Bowman
Founded: 1993
Employees: 100+
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Company Background

Since 1993, Letco Medical has built a reputation as one of the most innovative companies in the compounding industry. An employee-owned company with locations across the U.S., Letco is the supply partner of choice for profit-conscious compounding pharmacies. With a dedicated focus on the compounding market and an unsurpassed record in quality assurance, Letco provides a wide and comprehensive portfolio of top-quality chemicals, compounding supplies, and equipment. Their extensive catalog and complementary programs and services have been designed to serve the needs of compounding pharmacies today, tomorrow, and into the future.

Letco is focused on unwavering quality, exemplified by the company's industry-leading quality control procedures and an unmatched record with the FDA.

- We are an FDA-registered cGMP facility with VAWD accreditation.
- We are committed to an ethical standard that begins and ends with quality.
- The solutions we provide, and our operations to provide them, push us towards perfection.
- Our commitment to every customer is to provide the highest level of service.

Product Overview

Letco's product line includes hundreds of chemicals and APIs covering a broad range of therapeutic categories as well as supplies, equipment, capsules, and pre-made topical bases. An extensive range of dosage forms and delivery systems are available including topicals, injectables, liquids, transdermals, inhalation, oral solids, and controlled-release.

Proprietary Programs & Services

In addition to safe and consistent chemicals, bases and other supplies, Letco provides a wide array of services to serve compounders' growing needs:

- **Compounding Support Services:** Provided to customers at no additional charge – we have you covered for pharmacy consultation, formulas, formulation support, lab design, USP <800>, and a variety of other expert technical support.
- **Education Value Program:** Save up to 60% on continuing education thanks to Letco's partnership with the American College of Apothecaries to provide quality training at a great value.
- **Quality Savings Program:** Save up to 20% on laboratory services and testing costs with our exclusive partnership with ARL Bio Pharma, the nation's leading analytical laboratory.
- **Regulatory Solutions Program:** Get expert regulatory consulting and deliverables, including USP readiness assessments, customized SOP libraries, and more.
- **Financial Services Program:** Finance 100% of the cost of the equipment with flexible payment programs to suit your business.
- **ValueVue:** A proprietary process to assess your pharmacy's purchasing efficiency, so you can save up to 30% on compounding purchases.

Letco takes pride in delivering the products, services and support needed to meet today's challenges, and they are equally committed to facing the future as your trusted partner. With complete dedication and focus on customers, Letco is the ideal partner to help you take full advantage of significant profit opportunities and fill all of your compounding pharmacy's needs.

We Are Letco. Let Us Help.

For more information, visit letcomed.com.