

WAY 14

Strategic Purchasing and Pharmacy Operations Improvement Solutions by Innovatix

Innovatix offers differentiated, high-quality group purchasing and consultative services to a national membership. We help members maximize their overall financial performance by providing the resources and educational support needed to enhance the delivery of quality patient care.

President & CEO: John P. Sganga, FACHE

Founded: 1993

Employees: 130

Stock Symbol: Private Company

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Company Background

Innovatix, the nation's leading non-acute care group purchasing organization, is committed to providing unparalleled purchasing and supply chain solutions to our members nationwide. Using an array of services specifically designed for the needs of your industry, our membership-driven organization is helping over 16,500 pharmacies throughout the United States achieve substantial savings.

Product Overview

Innovatix offers one of the most extensive, competitive purchasing portfolios available today. We provide members access to a \$44 billion purchasing portfolio comprising over 2,000 contracts through 900-plus suppliers.

Members can save on: brand name and generic pharmaceuticals; vaccines, blood products, and medical supplies; Rx support services; capital equipment; facility maintenance and construction; laboratory supplies and services; medical nutrition/enteral products; office and IT supplies; cellular voice and data services; and more.

Value-Added Services

Innovatix member benefits extend beyond the significant savings we provide through our group purchasing services. While group purchasing is at the core of what we do, Innovatix is committed to offering additional value to help our members grow and excel.

Innovatix Educational Institute: Each month, Innovatix offers free accredited Continuing Education (CE) opportunities. Members can take advantage of these learning sessions from the convenience of their own computers.

Government Affairs: To help our members navigate the complex healthcare regulatory environment and ensure that their concerns are properly addressed, the Innovatix Government Affairs program has continued to develop as an important value-added service, particularly for our long-term care pharmacy and infusion members. We keep members informed and advocate on their behalf, working closely with national advocacy organizations.

Clinical Experts: Innovatix staff includes clinical pharmacists and physician consultants who provide members with best practice studies, disease state management information, formulary management, and medication error reduction strategies.

Suite of Pharmacy Operations Improvement Programs

As part of our commitment to innovation, we listen to the needs of our members then develop new programs to help meet them. Our suite of pharmacy operations improvement programs are designed to address your operations needs without distracting from your main mission — providing high-quality patient care.

■ **Innovatix Accreditation Advisory Services:** Innovatix has a long-standing commitment to helping pharmacies provide the best service at the lowest cost while maximizing reimbursements. Third-party accreditation has become increasingly important, particularly with respect to reimbursement rates, to payers for verifying quality and patient safety. Innovatix Accreditation Advisory Services, our new fee-for-service program, is designed to support pharmacies in achieving recognition from various accrediting bodies.

■ **Innovatix Preferred Provider Network:** Successfully navigating Medicare Part D to maximize reimbursement on Medicare prescription drug benefit claims is a major challenge for many pharmacies today. The Innovatix Preferred Provider Network provides long-term care, home infusion, specialty, and combo pharmacies access to Medicare Part D contracts with the nation's largest prescription drug plans and pharmacy benefit managers.

■ **Innovatix Specialty Pharmacy Management:** As a national leader in non-acute care group purchasing services, Innovatix is committed to helping its members deliver the highest-quality care while operating successfully. The Innovatix Specialty Pharmacy Management program reinforces this commitment by offering customized, no-cost training and solutions to help pharmacies better serve their specialty patients.

■ **Scriptmax®:** Scriptmax offers the most complete pharmacy claim support in the industry. Through a comprehensive suite of pre-edit, post-edit, and reconciliation services, Scriptmax empowers pharmacies with actionable claims review data during every step of adjudication. Scriptmax fees are claim-based with competitive pricing options so you can choose the features that best fit your needs.

Markets Served

Infusion, specialty, long-term care, retail, combo shop, compounding, and mail order pharmacies; senior living providers; behavioral healthcare facilities; and independent oncologists.

Ordering Information

Innovatix GPO membership is FREE. To learn more about our group purchasing services and suite of pharmacy operations improvement programs, visit us at innovatix.com, email info@innovatix.com, or call (888) 258-3273.