



# Sentry Data Systems, a Craneware Company – Expect More With a Trusted 340B Leader

Sentry Data Systems, a Craneware company, is a pioneer in providing automated technology solutions that help providers manage 340B compliance, produce better quality, reduce the total cost of care, and reach more underserved patients.

**Founder:** Travis Leonardi  
**Founded:** 2003  
**Employees:** 350+  
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## Company Background

Since 2003, Sentry Data Systems has been providing healthcare organizations with 340B management and compliance solutions that help you make better business decisions. We deliver passion, expertise, and partnership every step of the way. As a company always at the forefront of innovation, we pair our solutions with a strong support team that helps you navigate complex waters and deliver on your mission.

One example of our commitment to innovation is our standalone sister company, Agilum Healthcare Intelligence. Agilum's revolutionary, proprietary longitudinal database combines objective, near real-time data with actionable analytics to deliver real-world evidence and enable the leap to value-based care.

In July 2021, Sentry became part of Craneware, an Edinburgh, Scotland-based healthcare technology company that created the industry's first automated chargemaster management solution in 1999. With the acquisition, Craneware offers an unmatched portfolio of solutions to the U.S. healthcare industry, including 340B compliance and expertise, strategic pricing, claims analytics, patient engagement, and revenue recovery and retention. Together, we are transforming the business of healthcare.

## Product Overview

Sentry can help you maximize your 340B benefit with powerful solutions that deliver the precision, compliance, insight, and savings you need to run a successful program. We offer:

- The only fully integrated, longitudinal 340B audit record.
- The industry's only dedicated, 100% Apexus-certified audit team.
- Proactive support, with almost 30% of our staff focused on customer success.
- Longstanding industry leadership and advocacy on Capitol Hill.

### ■ Sentinel® Hospital Procurement and 340B Compliance

Sentinel uses proven methodologies and a robust feature set to take control of hospital pharmacy mixed-use costs, contracts, and compliance.

- Offers full visibility into hospital pharmacy operations and more control of the procurement cycle, with advanced ordering, auditing, inventory management, and reporting functions.
- Optimizes 340B programs with a longitudinal patient database,

providing a larger and more precise pool of eligibility.

- Tracks dispensations from multiple sources, connecting the dots in the data and offering in-depth insights into the inventory.

### ■ Sentrex® 340B Contract Pharmacy Management

Simplifying an array of complex compliance challenges, Sentrex helps you manage your 340B contract pharmacy relationships and expand medication access to more patients.

- Automates 340B drug replenishment to help reduce inventory cost.
- Offers flexible configuration options that can be tailored to reflect each organization's own unique processes and parameters.
- Tracks drug cost savings by NDC, pharmacy location, and prescription type.

### ■ Sentrex330™ for Clinics

Sentrex330™ helps community health centers expand 340B benefits to as many eligible patients as possible and remain compliant while reducing burden on staff.

- Automates tracking of 340B dispensations and replenishment with the ability to review and adjust claims eligibility.
- Supports patient assistance plans to allow for sliding scale fee.
- Manages patients and providers in real time to ensure prescription eligibility.

## Expect Innovation

**Claims Manager Plus:** A solution to help you accelerate payment and minimize denials of pharmacy claims while managing complex reporting requirements.

**CRCA™ P&T:** Agilum's proprietary, longitudinal database provides real-world, near real-time data to deliver actionable insight into drug spending, utilization, and outcomes.

## Expect Service

Senturion™ Services is a trusted extension of your team, with over 20 years of hospital pharmacy operations experience. We offer consulting expertise in areas including: orphan drugs, audit compliance, and data integrity.

## Expect Transparency

**Referral Verification System™:** This service reviews referral prescriptions initially marked as ineligible to connect the dots, ensure 100% compliance, and help you maximize 340B benefits.



## Closing the Gap on Hospital Drug Billing Claims

Find out how Claims Manager Plus can help streamline your claims processing and manage complex reporting requirements by visiting [sentryds.com/closingthegap](http://sentryds.com/closingthegap) and requesting a free demo today!