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# The PRS Lattanzio Consulting Group

Don't open, buy, or sell a pharmacy without talking to us.

**President & CEO:** Harry A. Lattanzio, R.Ph.   
**Founded:** 1982  
**Employees:** 50+  
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## Company Background

With over 30 years in the industry, PRS is nationally recognized as the go-to company for retail pharmacies seeking help with a variety of complicated and time consuming issues, areas that others just aren't prepared to handle. The Lattanzio Consulting Group experienced advisors offer up-to-date, comprehensive pharmacy consulting and operational services, focusing on pharmacy ownership, regulatory compliance, specialty areas, grant administration, and international services.

## Product Overview

The PRS Lattanzio Consulting Group's Ownership Programs take the guesswork out of starting, purchasing, or selling a retail pharmacy.

### Building a new pharmacy? Buying an existing pharmacy?

The PRS Lattanzio Consulting Group can call on years of knowledge and expertise, to develop a comprehensive set of consultative services to meet your specific needs.

**Phase 1 Pharmacy Evaluation:** Information on a potential pharmacy location is used to perform a feasibility study and estimate its potential success (or lack thereof).

**Turn-key Pharmacy Ownership Program:** This hands on, comprehensive turn-key service covers every aspect of opening and operating a pharmacy; initial concept, to set-up, through opening, and on-going support. Experienced advisors guide every step, for an entire year.

**The PRS Online Ownership Program:** The same expert guidance as the Turn-key Program, but you do the hands on work. This web-based program gives step-by-step, detailed instructions for opening and operating a pharmacy. Comes with an entire year of phone and email access to expert advisors.

**Pharmacy Buyer Transfer Consulting:** This program assists with every detail of purchasing a pharmacy. And there are many: advising you and legal counsel on pharmacy valuation and financing, coordinating/obtaining new licensing, third party contracts, maintaining compliance, and many others that arise during a purchase.

## Thinking about selling your pharmacy?

**Pharmacy Seller Transfer Consulting:** Selling a pharmacy can be a complex event that should ideally start five years before you sell. This program provides sellers with all the necessary tools and resources to confidently prepare a pharmacy business in order to obtain the highest possible valuation. The PRS Lattanzio Group advises sellers and their legal counsel on specific pharmacy items, coordinate licensing, and third party contract transition to the new owner in accordance with current rules and regulations, and provide guidance with the numerous issues that arise during a sale.

## Key Customers

Pharmacists, independent pharmacy owners, buyers, and start-ups.

## Key Business Partners

NCPA; Value Drug Company; APCI; PSNNY; American Associated Pharmacies, Inc. (AAP); EPIC Pharmacies, Inc.; Independent Pharmacy Buying Group (IPBG); Keystone Pharmacy Purchasing Alliance; MHA; Partners in Pharmacy Cooperative (PIPCo); Pharmacy Franchisees and Owners Association (PFOA); Pharmacy Providers of Oklahoma (PPOk); Quality Care Pharmacies; Smart-Fill; FPN; CARE Pharmacies; NC Mutual; Pharmacy First; American Pharmacies Services Corp. (APSC); Independent Pharmacy Alliance (IPA); Independent Pharmacy Cooperative (IPC); Managed Pharmacy Care Services, Inc.; Pace Alliance; PBA Health; Pharmacy Management; Partners (PMP); PPSC USA LLC; RxPlus Pharmacies; Southern Pharmacy Cooperative (SPC)

## Testimonials

*"This deal would never have happened if it weren't for PRS and we would not own a pharmacy today."*

— David T., Recent Pharmacy Buyer

*"I use PRS's programs for all my compliance and I love it. Very user friendly."*

— Sharron, Pharmacy Owner

*"Catarman auditor asked for misfill information and was familiar with PRS program we used. He said 'Good program, updates are prompt and files current. Showed him PRS misfill procedures and the audit was over in ten minutes.'"*

— Karen, Pharmacy Owner

*"In two major insurance audits I was asked about compliance programs. When I answered 'we use PRS', both auditors said, 'Then you are OK'. No checking P&P's, they saw PRS's programs at other pharmacies and knew we were compliant. Very cool!"*

— Jake, Pharmacy Owner

## Contact Information

Call (800) 338-3688 or visit [thepharmacyconsultants.com](http://thepharmacyconsultants.com) for details.