WAY 18

Sentry Data Systems – Expect More With a Trusted Leader in 340B Management and Compliance

Sentry Data Systems, the revolutionary leader in automated pharmacy procurement, helps healthcare providers reduce the cost of care and manage compliance to build strong 340B programs and reach more underserved patients.

President & CEO:	Travis Leonardi
Founded:	2003
Employees:	350+
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sentry data systems™

Company Background

Since 2003, Sentry has been providing healthcare organizations with 340B management and compliance solutions to help you make better business decisions. We bring you more than just software solutions and technology – we deliver passion, expertise, and partnership, every step of the way. And as a company always at the forefront of innovation, it's both our opportunity and our responsibility to pair our solutions with a strong analytical team that helps you navigate complex waters and continue to meet the needs of your underserved populations.

Product Overview

With Sentry, you can expect more. From innovative technology to expert knowledge and support, we stand ready to help you optimize your 340B benefit with powerful solutions that deliver the precision, compliance, insights, and savings you need to run a successful program.

- The only 340B vendor that can provide a fully integrated and longitudinal 340B audit record.
- Superior, proven technology and data integrity behind a robust and easy-to-use interface.
- Over 40 years cumulative audit and compliance experience with the industry's only dedicated, 100% Apexus-certified audit team.
- Proactive support focused on your performance, with almost 30% of our staff dedicated solely to customer success.
- Long-standing industry leadership and advocacy on Capitol Hill.

Sentinel® Hospital Procurement & 340B Compliance

Using proven methodologies and a robust feature set, Sentinel helps you take control of hospital pharmacy mixed-use costs, contracts, and compliance.

- Offers full visibility into hospital pharmacy operations and more control of the procurement cycle, with advanced ordering, auditing, inventory management, and reporting functions.
- Optimizes 340B programs with a longitudinal patient database, providing a larger and more precise pool of eligibility for more accurate determinations.
- Tracks dispensations from multiple sources, connecting the dots in the data and offering in-depth insights into the inventory.

- Integrates with any wholesaler to import data automatically.
- Qualifies dispensations automatically by leveraging multiple CDM and location-mapping scenarios.

Sentrex® 340B Contract Pharmacy Management

Simplifying an array of complex compliance challenges, Sentrex helps you manage your 340B contract pharmacy relationships and expand medication access to more patients.

- Automates 340B drug replenishment to help reduce inventory cost.
- Offers flexible configuration options that can be tailored to reflect each organization's own unique processes and parameters.
- Tracks drug cost savings by NDC, pharmacy location, prescription type.
- Reduces burden on hospital and pharmacy staff with robust reporting capabilities and analytics.
- Includes the option to extract e-prescription data to connect prescribing events, improving accuracy and reducing audit risk.

Sentry Claims Manager Plus™

Designed to help you accelerate payments and minimize denials for pharmacy claims, Claims Manager Plus processes claims quickly and efficiently while allowing you to remain compliant and in control for both Medicaid and Medicare 340B modifiers.

- Streamlines the adjudication process by automatically modifying claims based on your configurations.
- Identifies errors and rejections and then re-validates with real-time edits made directly in the application.
- Incorporates modifications to automatically adjust future claims without manual intervention.

Senturion™ Professional Services

Comprised of some of the industry's most educated, credentialed, and experienced pharmacy experts, our Senturion Professional Services team is an elevated resource to help you maximize your 340B program operations.

- Delivers actionable insights to help you identify additional savings opportunities and capture more 340B-eligible prescriptions.
- Supports you with 340B best practices, software configuration optimization, and solution-specific maintenance and analysis.
- Facilitates remote or on-site mock 340B audits to help you remain prepared and compliant.

Testimonial

"Sentry Data Systems is the undeniable premier leader in 340B compliance solutions. Whether it's their account managers, their IT team, or upper management, they are all very responsive and knowledgeable. I am very pleased to have experienced their dedication to my complete satisfaction."

— Alexander Mansour, Director and 340B Compliance Officer, Henry Ford Health System