

# **Quality and Innovation Defines** PharmaLink's Pharmaceutical **Return Services**

PharmaLink's innovative approach to pharmacy returns provides the most cost-effective, accurate, and compliant solutions to safely remove unsaleable pharmaceuticals from pharmacies, hospitals, and other healthcare organizations.

President & CEO: Thierry Beckers

Founded: 2000 Employees: 150 +

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## **Company Background**

Founded in 2000, PharmaLink is the nation's premier pharmaceutical returns and disposal provider. Our progressive operations model offers custom solutions to ensure maximum returns credits and regulatory compliance. With our unique advanced web-based reporting platform, Encore®, we provide an analysis of your returned pharmaceuticals to help you make better financial business decisions for your pharmacy. With both mail-in and on-site return services nationwide, we offer maximum credit with every return, personalized customer service, guaranteed compliance, and advanced reporting tools to provide you with the best returns and disposal services.

#### **Service Overview**

PharmaLink offers on-site and mail-in returns services nationwide utilizing our custom operations model to ensure compliance and maximum credit recovery. All members of the PharmaLink team are trained in every aspect of our operations process and exhibit extensive knowledge relative to the reverse logistics industry. We prepare regulatory paperwork, including DEA 222 Forms, and provide real-time reports through Encore®, our web-based returns management platform. Whether you choose to have us service your facility on-site, or mail-in your returns for processing, you will receive the highest standard of service excellence and expertise with PharmaLink.

### **Features & Options**

#### On-Site Service Features

- Segregate products to be inventoried for processing.
- Prepare regulatory paperwork including DEA 222 Form.
- Inventory and ship product to processing facility.
- Process returnable and recalled products.
- · Returns authorization management.

- Disposal of non-returnable product via incineration.
- Access to detailed processing reports and analytics via web-portal.
- · Credit reporting and reconciliation.

#### ■ Mail-In Return Service Features

- Upload inventory for return via web-portal.
- Ship product to processing facility.
- Online preparation of regulatory paperwork including DEA 222 form.
- Process returnable and recalled products.
- Returns authorization management.
- Disposal of non-returnable products via incineration.
- Access to detailed processing reports and analytics via web-portal.
- Credit reporting and reconciliation.

#### Company Advancements

- Capture 2D serialization data during returns processing.
- Streamline operations by implementing new automated equipment and technologies.
- Operations facility expansion totaling 76,000 square feet.
- New partnerships with manufacturers and wholesalers.
- New security and data warehouse technology systems.

#### **Markets Served**

PharmaLink offers returns services to all pharmacy and hospital classes of trade.

#### Trade Shows/Meetings Attended

PharmaLink attends HDA Business Leadership Conference, HDA Distribution Management Conference, Value Drug Expo, Smith Drug Company Show, Cardinal Health RBC, NACDS Total Store Expo, American Associated Pharmacies Trade Show, MHA Conference, and Minnesota Multistate Contracting Alliance Pharmacy Infuse Trade Show.