# WAY

# Medication Delivery is Getting Better. SDS Rx<sup>®</sup>

Delivery and logistic services to the healthcare market is what we do. Its all we do. That's why nobody does it better. At SDS Rx we provide the process, the information and the delivery network to move medication from pharmacy to patient, and from wholesaler to pharmacy.

President & CEO:	Drew Kronick
Founded:	2009
Stock Symbol:	Privately Held
Employees:	40
Independent Drivers:	400
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	Farmingdale, NY, 11735
Website:	SDS-Rx.com

# **Company Background**

SDS Rx was formed to provide dedicated delivery and logistics expertise exclusively to the healthcare market. Today, SDS Rx moves medication into the pharmacy for our wholesale distribution customers and moves medication from the pharmacy to the home or patient for our Long Term Care pharmacy clients.

Nationally, SDS Rx provides delivery and logistic solutions to pharmacies that are looking to reduce cost and increase service to the facilities and patients they serve. The company is growing rapidly thanks to its focused expertise, proven cost-efficiency and unsurpassed on-time delivery performance.

## Service Overview

#### What drives us:

Our **proven process** enables us to streamline the delivery environment and provide enhanced service offerings, reduce the cost and provide a more efficient delivery network to support the needs of pharmacies, patients and caregivers.

**Information** is what drives the SDS Rx delivery network. Our ability to use information to "change behavior, to change results" is the cornerstone of our offering. Information transparency, enabled by electronic scanning and signature capture, creates a results-driven environment, which in turn, results in industry leading on-time performance.

Our **delivery network** solution is unique to each customer. Our flexibility and proven best practices enable us to design the most effective delivery network solution for every healthcare organization we serve, providing costefficient routes and high service stats.

#### Features

#### Focused on Healthcare / Focused on You

Because medication delivery is all we do, we have the unique ability to focus exclusively on the needs of Long Term Care pharmacies, Home Infusion Pharmacies and Pharmaceutical Wholesalers.

And thanks to that exclusive industry focus, SDS Rx has the experience and insight to craft a dedicated strategy for every customer we serve. Each customer is understood as a unique individual based on the goals and opportunities they face. Our operations and delivery network are tailored to meet your needs and complement your strengths. We don't have the distraction of other industries, conjunctive routing or competing priorities. Our only priority is your success.

### **Delivering Results**

Information is the key driver that allows us to build and maintain sustainable delivery systems for our Long Term Care pharmacy clients. We create useful visible information in real time, which enables our management team to change our behavior to drive compliance in our delivery offering. Each day we review our previous days metrics and our data dashboard instructs our team to provide the support to your pharmacy, which provides for an ontime delivery across your delivery network each day. We provide scanning of all medication

and electronic signatures for quick audit. SDS Rx manages your entire delivery and logistic operation by enhancing your current delivery capability while reducing cost to service.

# Testimonials

Don't take our word for it. Learn about our track record of satisfying customers firsthand — in their words.

- "My team has noticed a boost in driver moral since the conversion. SDS's onsite management staff has been very supportive in driving change within the drivers."
  - Distribution Center Manager
- "During a snowstorm that enveloped much of our area we had a driver who went above and beyond what was called for given the circumstances. His vehicle slid off the road on the way to his last stop, sustaining damage to the front end, and a tow truck was needed to pull him out and tow him back. Instead of bringing the drugs back to the pharmacy, he walked in the snowstorm one mile to complete the last delivery and one mile back to his vehicle to wait for the tow truck."

- Pharmacy Operations Manager

- "Keep up the great work and please pass this 'thank you' on to our driver as it is important to know that what you do each day is recognized and truly appreciated by all involved."
  - Pharmacy Owner