

# Long Term Care Pharmacy Automation with DOSIS L60

The DOSIS L60 gives you the production of two technicians and saves you valuable time while helping increase your flexibility allowing you to adjust to customer needs. Our price-point and scalability give you many options to grow.

President (Founder): Monroe Milton

VP (Founder):

Randall Murphy

**VP of Business** 

**Development:** Michael Carbo

Founded: 2006 Employees: <250

Stock Symbol: Private Company

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## **Company Background**

Manchac Technologies, L.L.C. is taking advantage of opportunities in the pharmacy automation market through the development, deployment, and applications of new technologies. Manchac has developed a revolutionary, machine vision counting technology and has built a ground-breaking pharmacy automation system, DOSIS® L60. Manchac was established in 2006. Manchac develops, manufactures, and supports the current DOSIS L60. Manchac is a product development company focused on introducing products that make a difference to pharmacy operations.

Led by Randall Murphy and Monroe Milton, Manchac was founded by veteran pharmacy automation engineers. Our assembled team has significant experience in the design, development, manufacture, service and support of pharmacy automation products. With well over 100 years of collective industry experience, Manchac will continue to leverage the team's talents and skills to dominate an ever-growing pharmacy market serving long-term-care and assisted living facilities; and, later expand into other automation markets.

#### **Product Overview**

DOSIS\* L60 is a robotic solution for completely automating prescription filling, sealing, and patient labeling of 30 or 31-Day single medication blister cards (a.k.a. bingo-cards) in a physically compact enclosure. The L60 has the capability of filling in-day supply into the card in any order. With recent regulations changes' doing a 14-Day fill for just name brand is effortless!

This solution offers unbounded value to pharmacies in need of higher prescription throughput without extra staffing. The L60 operates handsfree which allows your pharmacy staff to continue their work while DOSIS produces prescription labeled blister cards. DOSIS is the most cost effective automated prescription packaging of blister cards in the market.

Blister cards, which typically hold a single medication 30-day supply, are preferred for use in Long Term Care facilities due to their ease of handling, inspecting, and administering to patients. Also it is one of the cheapest ways for pharmacies to deliver medication in dose form. DOSIS has the capacity to run continuously for up to four hours unattended before restocking empty

blisters. To minimize impact to pharmacy floor plans, the unit is a similar in size and shape to a vending machine or shallow refrigerator (26" L x 42" W x 78" H), requiring a foot-print of less than 7 sq. ft. of floor space. A L60 can holds 60 unique medication canister at a time, which allows for adding extra canisters in rotation based on your formulary needs. Each unit medication containers has a capacity of 1000cc. DOSIS is typically installed and operational in a single day.

#### Flexibility

DOSIS improves your pharmacy's flexibility to meet the needs of your customers. You can set dispensing parameters based on payer type, facility or prescription. Being able to use the same automation for a variety of customers, you can now grow your business without the fear of outgrowing your automation.

- No dedicated staffing need for DOSIS, it is simple operate
- Typically only 45 minutes to 1 hour of touch time per 8 hour shift to keep DOSIS producing
- Keep up with an increase in your prescription volume demand
- Eliminate overtime for filling cards
- DOSIS works while you are not with its ability to work after normal business hours
- Stop pre-packing cards, DOSIS does on-demand!
- On call pharmacist can log in; send script and it will be ready when they get to the pharmacy to deliver
- DOSIS is being utilized in pharmacies serving 300 beds and up
- · DOSIS offers scalability at an affordable price-point

#### **Features**

#### **Software Integration**

We currently interface with: QS/1 - PrimeCare; Softwriters - FrameworksLTC; HBS; Newtech - Prism; PDX; Lake Country Systems; Digital-Rx; Cerner - Etreby; Rx30; Computer-Rx; Foundation Systems Inc.; Kalos, Inc.; Suite-Rx; Prodigy Data Systems

### **Testimonials**

"DOSIS has allowed us to fill the same volume of bingo cards with fewer hours worked and decreased overtime. We are hitting performance and service targets with DOSIS and being more consistent. We believe it is technology with longevity."

— Ted Hunt, R.Ph., Pharmacy Partners

"We're filling around 40% of our orders with DOSIS, which is better than promised. You have to use technology to be able to give a high level of customer service and be able to grow at the same time."

Keith Kittinger, R.Ph., Bremo LTC Pharmacy

"Since bringing DOSIS into the pharmacy, it has significantly helped with our productivity. When we have questions, customer support never treats us like a number. We always get great service."

Mike McNaught, Preston Pharmacy