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A Meds-to-Beds Program That Really Works From Retail Management Solutions

Take the industry's most powerful point-of-sale system directly to your patients with full till functionality that can be used in the pharmacy, bedside, curbside, and more.

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Founded: 1998

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Company Background

Retail Management Solutions (RMS) was founded in 1998 with a mission to help pharmacies understand and use technology-based tools to run more profitable and customer-centric businesses. Today, RMS continues to prioritize technology innovation and strives to offer the most comprehensive point-of-sale solutions in the retail and outpatient pharmacy markets. RMS pioneered the first pharmacy management system integrations and proudly supports integrations with 30+ systems at no additional cost. RMS also created the very first meds-to-beds solution and continues to lead the industry in meds-to-beds technology.

Product Overview

RMS' holistic approach is comprised of four major components: software, hardware, training, and support. Each component plays an important role.

■ **Software:** RMS' software solutions are comprehensive, scalable, flexible, and easy to use. RMS' software programs and their 30+ pharmacy system integrations go beyond the basics of what you might expect from a POS system. RMS empowers their users to work with the partners of their choosing and build a system that is tailored to their needs.

There are a number of software capabilities built to help pharmacies grow profits and improve customer-centricity.

- **Meds-to-Beds by RMS:** Leverage full transaction processing capabilities at the patients' bedside. Scan prescriptions and OTC's, capture electronic signatures, and process payments in real time.
- **RMS + UPS WorldShip:** A fully integrated feature that allows streamlined preparation and processing of mail-order transactions.
- **WillCall by RMS:** Saves time and your wallet by using built-in functionality to batch multiple prescriptions into a single bag. Scan a single barcode at checkout for faster transactions and no forgotten prescriptions.
- **RMS Delivery:** Simplify management of the home delivery process. This essential service is streamlined with easy transaction prep and offline electronic signature capture.
- **NutriButler by RMS:** Integrates supplement recommendations based on drug-induced nutrient depletions right into the transaction, making it easy to help improve patient outcomes and increase supplement sales.

- **Centralized Management & Multi-Store:** Enterprise-level, multi-location software can link any number of locations together for centralized management of products, customers, employees, and more.
- **Payment Solutions:** Flexible payment processing solutions include FSA, NFC, standard end-to-end encryption, as well as tokenization for compliant card-not-present transactions. Validated point-to-point encrypted solutions are also available.
- **Customer Loyalty:** A fully integrated module that aids in strengthening customer relationships, including advanced promotion and rewards options that you can customize to suit your needs. Easily support charitable giving through any RMS' system, strengthening your ties with the community you serve.
- **Inventory Management:** For pharmacies managing retail departments, these solutions open the door for advanced management of front-end products. Wholesaler interfaces allow automated price updates and a streamlined purchasing and receiving process. Integrated shelf labels keep your shelf prices and system prices in sync. Advanced product reporting can help you reduce overhead costs by identifying products that aren't selling, enabling you to take a more agile approach to the products you carry and make the most of your retail space.

A host of additional reports, both canned and customizable, are also available; from cash management to employee performance, A/R balances, and more. RMS systems give you the data you need to drive important decisions and run a more profitable and efficient pharmacy.

■ **Hardware:** RMS' flexible hardware options mean that there's a solution for every scenario. Transactions can be processed in many different ways to meet the unique needs of your pharmacy. Whether you need standard retail lanes, an option for drive-thru payments and signatures, meds-to-beds hardware, curbside pickup solutions, or an easy way to track home deliveries, you can mix and match to create the perfect modern technology scheme. RMS works with your IT team to ensure the right infrastructure is in place to support your pharmacy and organization.

■ **Training:** RMS' training programs are tailored to the needs of your pharmacy. In addition to product training and expert implementation, customers can choose one of our outcome-focused approaches. RMS Boost focuses on ways to make your pharmacy more profitable, and the RMS Care training program puts an emphasis on customer-centricity. If you're not sure where you're at, the RMS CLIMB Checkup will help you evaluate and create a road map to reach your goals.

■ **Support:** Every RMS customer has access to their 24/7 support line staffed by a team of U.S.-based technical specialists.

Ordering Information

To learn more about RMS and to schedule a free demo today, please visit www.rm-solutions.com or call (877) 767-1060.