

# Improve Customer Service and Give Yourself a Competitive Edge with Retail Management Solutions

Don't let your POS technology limit your growth! With RMS' POS solutions, you can offer your customers superior service that they can't get from big box stores, like curbside assistance, delivery, and enhanced patient safety and adherence!

CEO: Brad Jones

Founded: 1998 Employees: 40+

 Stock Symbol:
 Privately held

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# **Company Background**

Retail Management Solutions is the industry leader in point-of-sale technology for retail and outpatient pharmacies. Specializing exclusively in pharmacy, RMS' solutions have become the industry standard, now interfacing to over 25 different pharmacy management systems. We have installed more POS systems in independent and institutional pharmacies than any other company.

Retail

Management

Solutions

Our POS solutions are completely scalable, ranging from small form-factor computers and all-in-one touch screen systems, to Evolution $POS^{m}$ , the first mobile, handheld unit designed for pharmacy use.

RMS offers a full suite of retail applications, providing seamless store management, customer management, inventory control management, and back office management.

Security and compliance are paramount, and our proven pharmacy solutions systems have built-in safeguards. Redundant storage, encrypted communications, and certified payment mechanisms ensure protection and confidence.

You can count on us for prompt service in all 50 states, 24 hours a day, seven days a week. We are a privately held company, with employees throughout the country – pharmacy technology professionals with hundreds of years of combined experience.

#### **Product Overview**

#### ■ Star-Lite POS

Designed with clinic and apothecary pharmacies in mind, Star-Lite is the perfect fit if your focus is prescription tracking and workflow completion. Scan prescriptions and OTC's, and interface with most pharmacy management systems. Process credit/debit/

FSA cards, as well as online check verification, and electronic check depositing. Capture signatures for controlled substances, HIPAA, safety caps, third-party, and more. Additional features include fingerprint log-in, daily bank deposit, and end-of-day reporting.

#### Star-Plus POS

The most robust pharmacy POS system in the industry. Star-Plus builds on Star-Lite, adding inventory control, wholesaler interfaces for price updates, purchase orders, and advanced reporting. On the marketing side, label and sign making is included, along with a robust customer loyalty program, gift cards (including major national brands), merchandise refund cards, and promotional event management.

### Star-Link Enterprise Solution

For the multistore and chain environment, Star-Link unifies information management across multiple sites. You specify the degree to which products, pricing, and ordering are managed, whether centralized or localized at the store level. The system eliminates repetition at each site, while allowing for local changes when necessary. Centralized A/R management, shared product files, and secure web-based multistore reports

# Is Your POS Helping You ...

are accessible from anywhere you

have Internet access.

- retain and grow your customer base?
- make informed business decisions?
- plan strategically for the future?
- · improve your store and team's efficiency?

#### **Client Base**

More than 1,000 pharmacies rely on RMS systems.

## **Additional Information**

Check out our blog at www.rm-solutions.com/blog for intriguing content and tips on independent retail pharmacy technology, store management, and merchandising.