

The 7PACK medication organizer by Borin-Halbich, Inc.

Increase patient compliance and experience 40% - 70% margins by retailing innovative medication organizers by Borin-Halbich.

Co-CEO's: Frank & Linda Halbich

1972 Founded: >50 Employees:

Stock Symbol: Private Company

Toll Free Phone: (800) 441-9779 Phone: (509) 922-1114 Fax: (509) 922-4846

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> Spokane, WA 99216 www.borinhalbich.com

Company Background

Website:

Borin-Halbich Inc. has been in business since 1972 when it started with a simple handshake. Incorporated in California in 1973 under the Borin-Halbich name, Mr. Borin represented the sales and Mr. Halbich represented the manufacturing. Borin-Halbich currently manufactures its patented organizer and syringe holder lines in Spokane, WA and offers a variety of practical and successful patient compliance products.

Product Overview

The 7PACK is a patient compliance medication organizer that holds seven pill containers - one for each day of the week. Each daily container may be removed from the 7PACK for patients on the go. This flexibility promotes the accurate tracking of daily doses for those who are forgetful or traveling. The 7PACK is available in five different sizes and multiple languages. Like most Borin-Halbich products, 7PACK units are available with custom imprinting and come with a lifetime warranty.

Made in the USA since 1972.

Additional Product Lines

Nursing Home Pillbox, Home Care Pillbox, Peek-a-Boxes, Syringe Cases (available in 9 different colors)

Key Partners

HealthCare Logistics, AliMed, Maxi-Aids

Markets Served

Retail Pharmacies, LTC Pharmacies, Hospitals, Nursing Homes, **Individual Homes**

Trade Shows Attended

APhA, MedTrade Atlanta, AADE, NAHC

Pricing Information

- 40% 70% margins
- SRP: \$13.12
- · Variable wholesale rates for case pricing/bulk orders

Next Steps

Speak with a Borin-Halbich representative and request a catalog:

Phone: (800) 441-9779 Fax: (508) 922-4846 www.borinhalbich.com

