



Getting There... Together

Community pharmacists are navigating tremendous demands, choosing their own paths to success. QS/1's pharmacy management systems and integrations with strategic partners can accelerate your way – like we've done for Michelle Farrell, Pharm.D., BCACP, owner and pharmacy manager at Boscobel Pharmacy in Boscobel, WI.

The county's only community pharmacy, Boscobel serves over 3,500 patients within a 40-mile delivery radius. It embraces its role as a destination for clinical services that keep their patients and business healthy.



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Getting There... Together

Changes in Patient Care

Michelle prides herself on being nimble and able to change to meet her patients' needs. "QS/1, with a wide breadth of services and interfaces, has enabled me to keep pace with that."



Adherence Services

To keep patients adherent with their prescription regimens, Boscobel performs medication synchronization using the Health-Minder® feature within QS/1's NRx® software.

Multi-dose Packaging

If med sync isn't keeping patients on track, Boscobel offers blister packing. NRx offers the additional functionality needed, such as HOAs and QS/1's interfaces with 16 packaging vendors.



Home Medical Equipment

Boscobel has expanded into HME/DME with oxygen, CPAP machines, hospital beds, and ostomy supplies. QS/l's SystemOne®, alone or in conjunction with NRx, handles all documentation required to bill Medicare Part B.

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Immunizations

Boscobel uses QS/1's SMP interface to automatically upload immunization data. "Every state seems to have a different requirement for immunization registries... and QS/1 has been really responsive to all of those needs and requests, keeping us not only compliant but ahead of the curve."





eCare Plans

After years of tracking MTM® interventions, Boscobel became a CPESN pharmacy (Wisconsin and USA). They now use eCare Plans to help communicate with patients and gather needed quality assurance information.

Medication Therapy Management

Under the Wisconsin Pharmacy Quality Care project, Boscobel can bill for medication management services provided to the state's Medicaid patients. The pharmacy offers comprehensive med reviews using QS/1's interface with OutcomesMTM®.

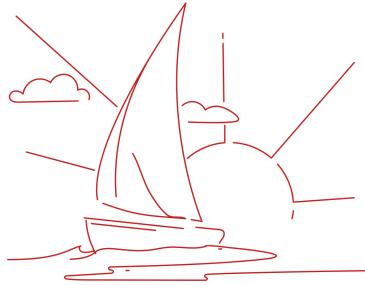


Michelle says, "I think a lot of prescribers and health systems are finding that if they can get patients taken care of locally...that's just good for everyone." Whatever you want for your patients – from better adherence to better care – QS/I can accelerate it. Together with our comprehensive pharmacy management systems and industry-leading integrations, you will get there.









Providing Choice Benefits to Pharmacists

Real Choices | Immediate Value | Easy Implementation

Introducing the RedSail Advantage

RedSail Advantage is a program RedSail Technologies $^{\text{\tiny M}}$ created to bring members-only benefits to our customers.

Our new partnership with OmniSYS® allows us to help our customers improve reimbursements for clinical services rendered. And, because most clinical services fall under medical coverage, it's important to have a partner who will work with you to navigate the complexities.

Pharmacists can bill for items covered under the medical benefit and optimize reimbursement for the immunizations, clinical services, DME, and specialty drugs they provide patients.









Contact us today to learn how RedSail Technologies, through one of our premier brands – QS/1® or Integra® – can help you do more for your pharmacy business and the community you serve.

